2012-2013 Annual Report

About AHRA
AHRA is the preeminent organization for leaders in medical imaging management. The association offers a complete slate of professional development programs—including a comprehensive selection of educational conferences and seminars, the Leadership Institute, networking opportunities, award-winning publications and the CRA credential. Founded in 1973, AHRA’s membership reaches across the country and around the world. Over 5,000 members represent management at all levels for freestanding imaging centers, hospital imaging departments, and group practices.

Mission
AHRA is a resource and catalyst for the development of professional leadership in medical imaging management.

Vision
AHRA will be the association of choice for leaders in medical imaging management. It will be dedicated to developing products and services driven by member needs. The association will be a driving force toward improving the healthcare environment.
2012-2013 Governance

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CRA Coordinator
Kathryn Keeler
Message from the President and CEO

AHRA is celebrating its 40th anniversary in 2013! We hope you have enjoyed the many stories and pictures we shared of the great people and events that are AHRA. In its 40 years, AHRA has been well managed because its leadership had the foresight to establish a very clear vision of what our purpose and mission should be. Kudos to our past presidents and other volunteer leaders for their dedication and commitment.

As you will read in the following pages, our efforts this past year have focused on the three major goals of our strategic plan:

**QUALITY**
AHRA will set the standard for imaging leaders in providing quality care, innovative use of technologies and best practices in medical imaging management.

**PROFESSIONALISM**
AHRA will enable imaging managers to be recognized as professionals who possess the knowledge and expertise to serve as leaders in healthcare.

**COLLABORATION**
AHRA will be a catalyst for healthcare improvement by fostering collaboration, communication and networking among its members and related entities.

One event this year is a perfect example of touching all three goals. With the financial support of GE Healthcare, twelve AHRA thought leaders convened for a full day summit to discuss the future of radiology and our members’ role in it. The discussion was lively and all agreed much change is expected. However, there was optimism that if all focused on the delivery of quality care, the system could and would adjust positively.

Fostering this type of thoughtful interaction will allow AHRA to be a leading participant in defining the future of medical imaging. By collaborating with GE and other industry vendors, as well as with the ACR, RBMA, and MITA, we represent our members at the highest level.

One other project worth highlighting is our work with Are You Dense, Inc, which is focused on giving women with dense breast tissue access to early detection. After meeting with them at RSNA 2012, we reviewed their positions and the AHRA Board of Directors endorsed their efforts. Their work has resulted in over 10 states creating new regulations for notification with many others moving in that direction. Having a national presence, we urge all our members to support this in any way they can in their local areas.

We are a membership organization made up of individuals whose character has not changed in 40 years. Our newest members join for the same reasons as the visionary group who founded the AHRA: to educate and support each other so that we can be successful in our careers and help deliver high quality healthcare.
Membership

Statistics and Dues as of July 1, 2013

- Membership is 5,182. This is a 13% net increase over the July 1, 2012 total of 4,584.

- Membership represents 2,597 facilities.

- There are 876 individuals signed up for two year memberships.

- Under the organizational membership option, 240 companies participate, representing 2,131 members.

- The retention rate for 2012 was 86%.

- A military membership category was introduced to the Air Force with plans to expand this offer to other branches of the military. Active duty radiology professionals can now take advantage of a reduced membership fee.

- The majority of members (99%) reside in the United States and its territories. States with the highest number of AHRA members:
  - Texas (407)
  - California (351)
  - Florida (293)
  - New York (260)
  - Ohio (246)
  - Illinois (237)
  - Washington (193)

- Foreign members (61) are located in:
  - Canada (27), Australia (19), Bermuda (3), Saudi Arabia (3), United Arab Emirates (2), United Kingdom (2), Argentina (1), Bahamas (1), Singapore (1), Hong Kong (1)

2012 Scholarship, Award, and Grant Recipients

Broadley Scholarship
- Debra Tobin
- Amanda Wood, CRA

Osborn Scholarship
- Nicholas Gimmi
- Danielle Jaramillo
- Daniel Kwak
- Ryan Lake
- Mark Toatley

Annual Meeting Scholarship
- Ellen B. Alexander, CRA
- Debra A. Casey, CRA
- Becky Lambeth, CRA, FAHRA
- Leanne Linscott
- Brian Matussaka, CRA
- Marjory V. Savino, CRA
- Louise Saxby, CRA
- Lorraine Thies

Award for Excellence
- Wanda Coker, CRA
- Brenda DeBastiani, CRA
- Ralph L. Lundquist
- Craig T. Mitchell
- Jason C. Theodore, CRA

President’s Award
- Karen Collins

Gold Award
- Debra A. Lopez, CRA, FAHRA

Radiology Management Editorial Award
- Mark Lerner
- Brenda Rinehart, CRA, FAHRA

Fellow Status
- Maureen R. Firth, CRA, FAHRA
- Becky Lambeth, CRA, FAHRA
- Kimlyn N. Queen, CRA, FAHRA
- Brenda Rinehart, CRA, FAHRA
- Cathleen P. Story, CRA, FAHRA

Putting Patients First Grant
- Catalina Island Medical Center, Daniel Boyle, Avalon, CA
- Akron Children’s Hospital, Ron Bucci, Akron, OH
- Crouse Hospital, Bradford Hellwig, Syracuse, NY
- Salem Township Hospital, Crystal Hicks, Salem, IL
- Connecticut Children’s Medical Center, Lynne Johnston, Hartford, CT
- Mission Children’s Hospital Reuter Outpatient Center, Dr. Burdette Sleight, Ashville, NC
- The Methodist Hospital, Dianna O Stiles, Houston, TX
Membership

Committees

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Latasha Hill
Shelley Wells

2013 Spring Conference Design Team
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Sandra Edson
Mark Steffen, CRA, FAHRA

2013 Annual Meeting Design Team
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Louise Saxby, CRA
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Conferences

2012 Annual Meeting and Exposition
AHRA’s premier event was held August 12-15, 2012 in Orlando, FL.
There were 162 exhibitors. Total attendance was 748:

- **Advanced Program**: 652
- **Basic Management Program**: 69
- **CRA Exam Workshop**: 61
- **Exhibitors**: 162

2012 Fall Conference
This event was held October 16-18, 2012 in New Orleans, LA.
A total of 201 individuals attended:

- **Advanced Program**: 151
- **Basic Management Program**: 43
- **CRA Exam Workshop**: 32
- **Exhibitors**: 8

2013 Spring Conference
This event was held April 9-11, 2013 in Los Angeles, CA.
A total of 190 individuals were in attendance:

- **Advanced Program**: 147
- **Basic Management Program**: 31
- **CRA Exam Workshop**: 32
- **Exhibitors**: 26

ELM Program
This year long program began at the 2012 Annual Meeting in Orlando, FL. There were 8 participants who will finish this intensive consulting program at the 2013 Annual Meeting in Minneapolis, MN. In May 2013, GE Healthcare funded a grant to the ELM program to reduce tuition.

Area Meetings
Between July 1, 2012 and June 30, 2013 there were 24 area meetings held. A total of 948 attendees took part in these free local seminars for CE credit, an increase of 31% over the prior year.

Coding and Reimbursement Seminar
In January 2012, for the first time ever, the popular Coding and Reimbursement Seminar was held as a two day, two part live webinar (diagnostic and interventional) to replace the in-person seminars. A total of 71 individuals registered. As a benefit of this virtual format, the seminar was made available on cd for purchase after the live event.

Live Webinars
From July 1, 2012 through June 30, 2013, AHRA presented 2 live webinars. There were 137 individuals or facilities registered for these events.
Resources

Radiology Management
The bi-monthly peer reviewed journal continues to be rated the most valuable AHRA product, program, or service among members.

Digital Edition: www.ahraonline.org/RMdigital

As of July 2013, 830 members have opted to receive the digital edition only. This has resulted in a reduction of waste by nearly 10,000,000 printed pages since its launch in 2010.

This popular resource was updated in 2012. A comprehensive guide, it assists radiology administrators in developing a policy and procedure manual to comply with Joint Commission standards. This tool includes sections on patient care, equipment, image management, infection control, radiation safety, results reporting, and other key topics. Other sections provide policy information for the various imaging modalities.

Professional Development Book Series
The success of this series continues and development of a second edition of the inaugural book, Financial Management in Radiology, is set for publication in August 2013. Each book has a coordinating free exam in the Online Institute that has been approved for ARRT Category A CE credit.

link.ahraonline.org
AHRA’s monthly newsletter continues to be a highly ranked member benefit. The “Regulatory Review” column consistently gets the most traffic, which is a reflection of the information AHRA members are interested in and want more of. As a result, the “Regulatory News” feature page was developed on www.ahraonline.org.
Resources

AHRAdataLynx  
www.ahraonline.org/datalynx

A sophisticated benchmarking tool specifically for medical imaging professionals. AHRAdataLynx is populated with data supplied by AHRA members and includes metrics on:

- Productivity & Utilization
- Compensation & Benefits
- Equipment & Usage
- Financials
- Radiologists & Turnaround Time (TAT)
- Referring Physicians

MICI: Medical Imaging Confidence Index  
www.ahraonline.org/mici

Developed by AHRA in conjunction with The MarkeTech Group, MICI is a quarterly index calculated based on the input of US hospital imaging directors and managers who complete the same online survey about their perceptions of macro trends in medical imaging (cost, revenue, operation). The MICI statistical cohort consists of a select group of panel members (158 in total). This creates an index that represents the diagnostic imaging administrative view of the economic outlook for the current quarter.

MICI is now being reported through two of the radiology industries leading media outlets: AuntMinnie.com (web based) and Imaging Technology News (print). In addition to insight for the medical imaging community, MICI is also helping to support AHRA’s brand as the nation’s most information relevant resource for radiology professionals.

Advocacy

In April 2013, AHRA endorsed Are You Dense Advocacy, Inc. and its efforts to standardize the communication of dense breast tissue. This includes support of breast density notification laws and expanded insurance coverage screening legislation. Are You Dense Advocacy, Inc. is a 501(c)(4) nonprofit charity founded by Nancy M. Cappello, PhD in 2011, after her successful landmark legislative advocacy as Connecticut became the first state in the country to standardize the communication of dense breast tissue through the mammography report. Additionally, Connecticut has also enacted expanded insurance screening coverage for women with dense breast tissue. www.areyoudenseadvocacy.org
The Online Institute contains dozens of courses updated on a regular basis.

**Quick Credit**
- 24 FREE exams based on the most recent *Radiology Management* articles.
- Between July 1, 2012 – June 30, 2013, a total of **11,200 Quick Credit exams were taken**, an increase of 30% over the previous year.

**Textbook Chapters**
- 68 FREE exams based on chapters from the AHRA Professional Development Series.
- Between July 1, 2012 – June 30, 2013, a total of **1,472 textbook exams were taken**, a decrease of 29% over the previous year.

**Webinars**
- An archive of previously conducted live Webinars. Free to view.
- Between July 1, 2012 – June 30, 2013, a total of 574 webinars were viewed.

**Conference Sessions**
- Streaming video from previously held AHRA conferences. Free to view.
- Between July 1, 2012 – June 30, 2013, a total of 771 conference sessions were viewed.

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**Find Us On...**

Number of fans: 580

Number of group members: 2,332

Number of channel views: 5,177

Number of followers: 1,341
Since 2002, more than 1,100 professionals have earned the only credential for medical imaging administration. The Certified Radiology Administrator (CRA) credential was tailored specifically for medical imaging administrators. The examination focuses on five subject areas that are crucial to successful administration: human resource management, asset management, fiscal management, operations management, and communication and information management. The CRA program, including the examination, is managed by the Radiology Administration Certification Commission (RACC), a self governing body created to maintain the credential's integrity and relevance.

RACC Elections and AHRA Board Liaison to the RACC
In August 2012, Terry Dowd, CRA, FAHRA, completed her final term on the AHRA Board and her service as AHRA Board Liaison to the RACC. The RACC welcomed new AHRA Board Liaison Brenda Rinehart, CRA, FAHRA. The RACC thanks Terry for sharing her time and insight with the Commission and looks forward to continuing to work with Brenda.

Enrico M. (Rick) Perez, CRA, FAHRA and Jacqui Rose, CRA, were each re-elected to serve second terms on the RACC. Their new terms run from January 1, 2013 through December 31, 2015.

CRA and Future CRA Networking Opportunities
The RACC hosted a successful CRA and future CRA breakfast at the Spring Conference in Los Angeles in April 2013. There are plans for a similar lunch event at the Fall Conference in Baltimore this October. Additionally, the RACC will be hosting their annual CRA Reception in July in conjunction with the AHRA Annual Meeting in Minneapolis.

CRA Focused Annual Meeting Session
AHRA Marketing Director Mike Suddendorf and RACC Chair Kimlyn Queen will present a session at the 2013 AHRA Annual Meeting on strategies for CRAs to maximize and leverage the CRA credential in a variety of areas including marketing, succession planning, and public relations. The session will be followed by a Q&A session with the RACC.

Social Media
In February 2013, the CRA started a LinkedIn page for CRAs and people interested in the CRA. There are currently 110 members and recent discussions have dealt with both leadership situations and CRA exam preparation. The CRA Facebook page is active with 163 fans.

New CRAs
From July 1, 2012 through June 30, 2013, 103 individuals successfully completed the examination and earned the CRA credential. As of July 1, 2013, there are 965 CRAs and 20 CRA-Retired.
In 2012, the AHRA Education Foundation fundraising efforts realized contributions totaling over $759,676.

Following up on the continued success of the “Get Pinned” program, the 2012 “Annual Giving” campaign raised $12,600 prior to the 2012 Annual Meeting and secured funding from more than 100 members on site, with an average member gift of $50. This amount represents an average increase of 52% per gift over the previous year. By the end of calendar year 2012, AHRA was successful in raising over $24,121 from our members! Thank you to all of you who supported the Annual Appeal.

Our corporate sponsors continue to support the EF, our programs, and the Annual Meeting. By year end 2012, we received corporate gifts totaling $735,555! We want to acknowledge our 2012 corporate partners:

- AGFA Healthcare
- Advanced Health Education Center (AHEC)
- 3M (Coderyte)
- Coding Metrix
- Covidien
- Bracco (E-Z-EM)
- Hitachi Medical Systems
- MetalQuest
- Philips Healthcare
- Siemens Medical Solutions USA

In 2012, eight people were able to attend the Annual Meeting through the AHRA Annual Meeting scholarship program, which is cosponsored by the EF. And three people received Osborn scholarships, through the EF, to attend the Annual Meeting.

Thank you to all our wonderful EF volunteers who give of themselves, their time, and their resources. Our organization would not be as strong as it is without your support and commitment. We also send out a special thank you to our corporate sponsors for their commitment to the EF and the programs they help partner and fund. We look forward to our continued relationships.

Our success allows us to deliver relevant and meaningful educational programs to our membership. Thank you all for your continued support!
AHRA Education Foundation

The AHRA Education Foundation is a non-profit foundation dedicated to education in the field of imaging management and related disciplines. Since its inception in 1990, it has raised millions of dollars and created myriad programs, projects, products, and services specifically designed to promote ongoing applied management education for imaging managers.

Expanding Excellence Campaign
Launched in 2012, the intent of this unprecedented fundraising campaign has been to unify thought leaders and corporate visionaries to further solidify AHRA as the leader in imaging management. Investments will assist AHRA in enhancing world-class education and research initiatives.

A fundraising goal of $3,000,000 was established to assist AHRA in achieving this vision. Throughout this effort, AHRA has encouraged participation and investment from corporate constituents, AHRA members, and other stakeholders in the imaging field seeking to “Expand” on the “Excellence” of its outstanding research and educational offerings.

As of July 2013, 20 corporate sponsors pledged nearly $2.5 million. Some of these pledges are multi-year payments and all funds committed to the campaign will be allocated for use appropriately.

Annual Appeal
The annual appeal serves as a primary funding mechanism for the general operating budget of the Education Foundation. By the end of calendar year 2012, the member drive campaign raised over $20,000.

Broadley Scholarship
Established to honor Louise Broadley, FAHRA, a long time leader of AHRA, this program provides assistance to current AHRA members who hold supervisory positions within a medical imaging department or imaging center and have been accepted into an initial undergraduate or initial graduate degree program relevant to a supervisory career in the medical imaging field. From July 1, 2012 through June 30, 2013, Broadley scholarships were presented to two AHRA members.

Dues Check Off/Gifts
AHRA members may contribute to the Foundation by including a donation with their membership dues. In addition, individuals may send gifts at any time. All donations are directed to the annual appeal fund.

Osborn Scholarship
The Osborn Scholarship recognizes the importance of and commitment to education. It was created in memory of Royce R. Osborn, FAHRA, one of the first radiologic technologists to make the transition to administration. Scholarships provide opportunities for AHRA members to participate in AHRA’s conferences. Recipients are offered up to $1,500 for the Annual Meeting and up to $1,200 for the Spring or Fall Conference in addition to the registration fees. From July 1, 2012 through June 30, 2013, Osborn Scholarships were presented to five AHRA members.
2012-2013 Corporate Donors

Platinum Circle: $250,000+

ahra
the association for medical imaging management

GE Healthcare
imagination at work

HITACHI
Inspire the Next

SIEMENS
medical

Gold Circle: $100,000+

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positive results for life

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ahra 2012-2013 Annual Report
2012-2013 Corporate Donors

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Bronze Circle: $5,000 - $49,999

$1 - $4,999
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Beth L. Weber, CRA
Shirley R. Weddle
Cindy S. Wedel, FAHRA
Deanna L. Welch, FAHRA
William Geoffrey West
Edward T. White
Karol Whitlow
Pamela Sue Wickkiser
Mary Wilson
Robert S. Wilson, CRA
Gina F. Winters, CRA
Ruth A. Woosley, CRA
Derek Wylie
Denys K. Wynn
James A. Yeager
Ed Yoder, CRA, FAHRA

*Part of a multi-year pledge.
Message from the Finance Director

2012 was a mixed year financially for AHRA. We invested in a campaign to increase membership and were able to generate a 38% increase to over 5,000 members. On the other hand, we continued to be challenged in non-dues revenue as our members find it difficult to obtain funding for travel and education and corporate advertising budgets are cut. On the positive side, our long term investment account continues to grow as the market had positive returns in 2012.

Strategic Plan, Operations, and Finances
The association’s operations are closely aligned with the strategic plan approved by the AHRA Board of Directors. The board meets throughout the year to review this plan and, where necessary, makes revisions. Each fall, the AHRA staff use this plan to develop an operating plan and budget for the coming year.

In 2012, AHRA had operating revenue of $2,625,651, a decrease of 4% from 2011. Unfortunately, most of our operating expenses are either fixed or contractual, especially for the annual meeting which is planned 3-4 years in advance. The annual meeting expenses are closely reviewed and adjusted as necessary. Operating expenses for 2012 were $2,811,651, up 3% from 2011. Realized and unrealized capital gains, interest, and dividends provided a net gain of $154,771 resulting in a net surplus for 2012 of $19,388.

Long Term Investments
It has long been AHRA’s policy to invest the net surplus each year into a long term investment fund. The association’s goal is to reach a balance which would cover one year of operating expenses. Working with our investment advisors, the finance committee reviews our investment policy each year and the performance of our fund. The policy is focused on long term growth. During 2012, the finance committee conducted a competitive bidding review for investment advisory services and were able to lower our annual investment expenses.

At the close of 2012, the AHRA investment fund totaled $1,669,501, up 10% from 2011.

Annual Independent Audit
Each year, AHRA undergoes an external audit conducted by an independent auditing firm. Due to the efforts of AHRA’s CEO and financial staff, the association consistently receives positive comments on the quality and completeness of our financial records. As in every year, AHRA received an unqualified opinion on our financial statements.

Results for the first half of 2013 are positive and with an engaged board of directors, a qualified professional staff, and the financial resources, the association is well positioned to continue strong operations.
INDEPENDENT AUDITOR'S REPORT ON ADDITIONAL INFORMATION

We have audited the financial statements of American Healthcare Radiology Administrators, Inc., as of and for the year ended December 31, 2012, and our report thereon dated May 15, 2013, which expressed an unmodified opinion on those financial statements, follows this information. Our audit was conducted for the purposes of forming an opinion on the financial statements as a whole. The Financial Results Overview and the related graphs are presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Leonard, Mulherin & Greene, P.C.
LEONARD, MULHERIN & GREENE, P.C.
Braintree, Massachusetts
May 15, 2013
# Statement of Financial Position

**December 31, 2012**  
*(with comparative totals for 2011)*

## ASSETS

### Current Assets

<table>
<thead>
<tr>
<th>Description</th>
<th>2012</th>
<th>2011</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and cash equivalents</td>
<td>$54,557</td>
<td>$215,916</td>
</tr>
<tr>
<td>Accounts receivable, net of allowance for doubtful accounts of $10,551 and $10,455 in 2012 and 2011, respectively</td>
<td>157,003</td>
<td>87,716</td>
</tr>
<tr>
<td>Pledges receivable, current portion</td>
<td>-</td>
<td>47,566</td>
</tr>
<tr>
<td>Prepaid expenses</td>
<td>136,626</td>
<td>96,129</td>
</tr>
<tr>
<td>Inventory</td>
<td>38,508</td>
<td>51,163</td>
</tr>
<tr>
<td>Refundable income taxes</td>
<td>5,000</td>
<td>5,000</td>
</tr>
<tr>
<td><strong>Total current assets</strong></td>
<td>391,694</td>
<td>503,490</td>
</tr>
</tbody>
</table>

### PROPERTY AND EQUIPMENT, net of accumulated depreciation

<table>
<thead>
<tr>
<th>Description</th>
<th>2012</th>
<th>2011</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>69,849</td>
<td>37,781</td>
</tr>
</tbody>
</table>

## OTHER ASSETS

<table>
<thead>
<tr>
<th>Description</th>
<th>2012</th>
<th>2011</th>
</tr>
</thead>
<tbody>
<tr>
<td>Long-term investments</td>
<td>1,669,501</td>
<td>1,515,949</td>
</tr>
<tr>
<td>Security deposit</td>
<td>4,744</td>
<td>4,744</td>
</tr>
<tr>
<td><strong>Total assets</strong></td>
<td>$2,135,788</td>
<td>$2,061,964</td>
</tr>
</tbody>
</table>

## LIABILITIES AND NET ASSETS

### Current Liabilities

<table>
<thead>
<tr>
<th>Description</th>
<th>2012</th>
<th>2011</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounts payable and accrued expenses</td>
<td>$169,060</td>
<td>$164,921</td>
</tr>
<tr>
<td>Due to affiliate</td>
<td>106,817</td>
<td>103,230</td>
</tr>
<tr>
<td>Grant payable, current portion</td>
<td>78,353</td>
<td>-</td>
</tr>
<tr>
<td>Deferred revenue</td>
<td>601,332</td>
<td>507,056</td>
</tr>
<tr>
<td>Deferred lease incentive</td>
<td>27,868</td>
<td>27,868</td>
</tr>
<tr>
<td><strong>Total current liabilities</strong></td>
<td>983,430</td>
<td>803,075</td>
</tr>
</tbody>
</table>

### Grant payable, net of current portion

<table>
<thead>
<tr>
<th>Description</th>
<th>2012</th>
<th>2011</th>
</tr>
</thead>
<tbody>
<tr>
<td>Grant payable, net of current portion</td>
<td>-</td>
<td>-</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Description</th>
<th>2012</th>
<th>2011</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Total liabilities</strong></td>
<td>1,338,025</td>
<td>803,075</td>
</tr>
</tbody>
</table>

## COMMITMENTS AND CONTINGENCIES

## NET ASSETS

<table>
<thead>
<tr>
<th>Description</th>
<th>2012</th>
<th>2011</th>
</tr>
</thead>
<tbody>
<tr>
<td>Unrestricted</td>
<td>797,763</td>
<td>1,211,323</td>
</tr>
<tr>
<td>Temporarily restricted net assets</td>
<td>-</td>
<td>47,566</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Description</th>
<th>2012</th>
<th>2011</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Total net assets</strong></td>
<td>797,763</td>
<td>1,258,889</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Description</th>
<th>2012</th>
<th>2011</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Total liabilities and net assets</strong></td>
<td>$2,135,788</td>
<td>$2,061,964</td>
</tr>
</tbody>
</table>